

Implementing to Execution
ALASKA CRUISE
INCENTIVE

October 5, 2017





ALASKAN

Cruise Incentive

INCOME DISCLAIMER

Building a business takes time and a lot of hard work. All commissions and bonuses are earned through the sale of Mannatech products.

Mannatech does not guarantee the amount of income or incentive rewards, if any, that an Associate participating in the Mannatech business will generate.

As with any business, each Associate's business results may vary and will be based on, among other factors, the Associate's effort and skill, the customer base available to him or her, and the time devoted to the business.

QUALIFICATIONS/RULES

1. Maintain Leadership Level as of August 31 for Five (5) Out of Seven (7) Months
2. Minimum of 16 Enrollments During Qualification of Which 10 MUST be Associate Enrollments
3. Achieve Point Volume for Desired Level

AWARD LEVELS

12,000 Points = Cabin for 2

16,000 Points = Cabin for 2 + \$ 500 Travel Allowance

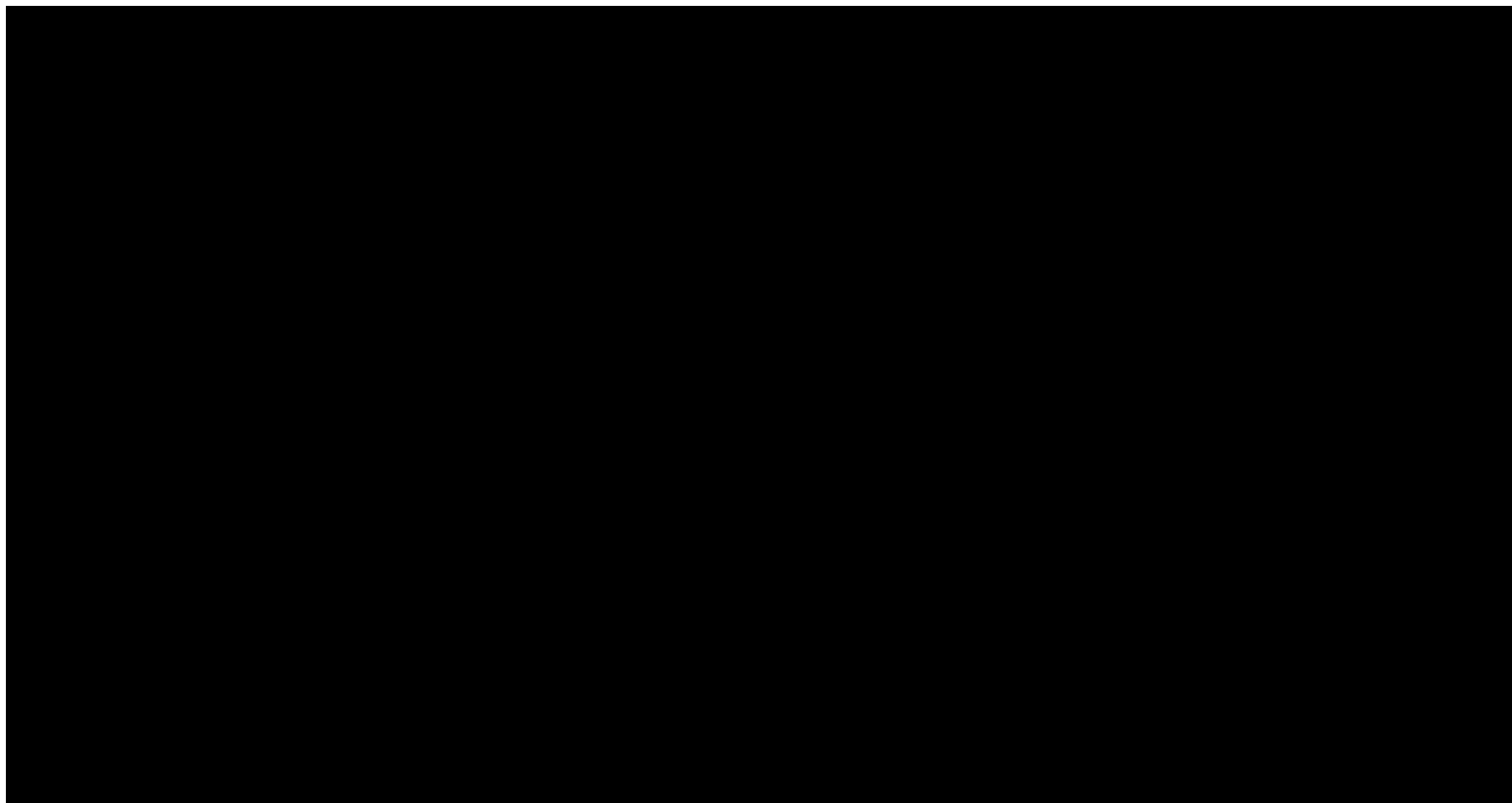
20,000 Points = Cabin for 2 + \$1000 Travel Allowance

25,000 Points = Cabin for 2 + \$1000 Travel Allowance + \$500 Ship Credit

30,000 Points = Cabin for 2 + \$1000 Travel Allowance + \$1000 Ship Credit

45,000 Points = Cabin for 4 + \$2000 Travel Allowance + \$1000 Ship Credit

LET'S WATCH!



QUESTIONS ?



STEPS TO SUCCESS

1. Set Your Goal _____ Total Points
_____ Award
2. Based on Your Averages, How Many New Enrollments Will You Need to Achieve a Minimum of Half Your Points by December
_____ Average Associates x _____
_____ Average Customers x _____
3. Create a Weekly List of 5 Health 5 Wealth
4. Get to Work & Let's Cruise Together

Enroll
EARLY
&
OFTEN

AUGUST BONUS

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level: Director				
August Bonus	September	October	November	December	January	February	March	Total
150/300								
500/1000								
250/500								
1800								
Grand Total								Pts
Require Associates				Require Associates/Customers				Additional
1		6		11		17		
2		7		12		18		
3		8		13		19		
4		9		14		20		
5		10		15		21		
				16		22		
						23		

AUGUST BONUS + SEPTEMBER

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level: Director				
August Bonus	September	October	November	December	January	February	March	Total
150/300	740							
500/1000								
250/500								
1800								
Grand Total	740							Pts
Require Associates			Require Associates/Customers			Additional		
1 Susan	150 AO	6		11 Harry	100 AO	17		
2 Melissa	300	7		12 David	90 AO	18		
3 Clark	100 AO	8		13		19		
4		9		14		20		
5		10		15		21		
				16		22		
						23		

AUGUST BONUS + SEPTEMBER-OCTOBER

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level:				
August Bonus	September	October	November	December	January	February	March	Total
150/300	740	440						
500/1000		2500						
250/500								
1800								
Grand Total	740	2940						Pts
Require Associates			Require Associates/Customers			Additional		
1 Susan	150 AO	6 Kim	250 AO	11 Harry	100 AO	17		
2 Melissa	300	7 Chris	250 AO	12 David	90 AO	18		
3 Clark	100 AO	8 Jacquie	1000/500 AO	13 Laine	175 AO	19		
4 Julie	500/200 AO	9		14 LaVerne	175 AO	20		
5 Michelle	150 AO	10		15		21		
				16		22		
						23		

AUGUST BONUS + SEPTEMBER-NOVEMBER

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level:				
August Bonus	September	October	November	December	January	February	March	Total
150/300	740	440	600					
500/1000		2500	2000					
250/500			2075					
1800								
Grand Total	740	2940	4675					Pts
Require Associates			Require Associates/Customers				Additional	
1 Susan	150 AO	6 Kim	250 AO	11 Harry	100 AO	17 Alex	280 AO	
2 Melissa	300	7 Chris	250 AO	12 David	90 AO	18 Juan	120 AO	
3 Clark	100 AO	8 Jacquie	1000/500 AO	13 Laine	175 AO	19 Julie	175 AO	
4 Julie	500/200 AO	9		14 LaVerne	175 AO	20		
5 Michelle	150 AO	10		15 Bob	500/250 AO	21		
				16 Sona	500/250 AO	22		
						23		

AUGUST BONUS + SEPTEMBER-DECEMBER

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level:				
August Bonus	September	October	November	December	January	February	March	Total
150/300	740	440	600	740				
500/1000		2500	2000	2000				
250/500			2075	1075				
				690				
1800								
Grand Total	740	2940	4675	4505				Pts
				14,660				
Require Associates				Require Associates/Customers			Additional	
1 Susan	150 AO	6 Kim	250 AO	11 Harry	100 AO	17 Alex (PC)	280 AO	
2 Melissa	300	7 Chris	250 AO	12 David	90 AO	18 Juan (PC)	120 AO	
3 Clark	100 AO	8 Jacquie	1000/500 AO	13 Laine	175 AO	19 Julie (PC)	175 AO	
4 Julie	500/200 AO	9 Emma	250 AO	14 LaVerne	175 AO	20 Patty (A)	150 AO	
5 Michelle	150 AO	10 Terrie	250	15 Bob (A)	500/250 AO	21 Megan (PC)	120 AO	
				16 Sona	500/250 AO	22 Matt (PC)	120 AO	
						23 Ben (A)	300/150 AO	

This went up because someone added / changed an order.

AUGUST BONUS + SEPTEMBER-MARCH

Alaskan Cruise Qualification September 1 to March 30								
Associate Name: Monica Rae				Leadership Level:				
August Bonus	September	October	November	December	January	February	March	Total
150/300	740	440	600	740	4000	4000	4000	
500/1000		2500	2000	2000				
250/500			2075	1075				
				690				
1800								
Grand Total	740	2940	4675	4505	4000	4000	4000	Pts
				14,660		+	12,000	26,660
Require Associates			Require Associates/Customers					
1 Susan	150 AO	6 Kim	250 AO	11 Harry	100 *	17 Alex (PC)	280 AO	Trip for 2
2 Melissa	300	7 Chris	250 AO	12 David	90 *	18 Juan (PC)	120 AO	Cabin
3 Clark	100 AO	8 Jacquie	1000/500 AO	13 Laine	175	19 Julie (PC)	175 AO	\$1000 Travel
4 Julie	500/200 AO	9 Emma	250 AO	14 LaVerne	175	20 Patty (A)	150 AO	\$500 Ship Credit
5 Michelle	150 AO	10 Terrie	250	15 Bob (A)	500/250 AO	21 Megan (PC)	120 AO	
				16 Sona	500/250 AO	22 Matt (PC)	120 AO	
						23 Ben (A)	300/150 AO	



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Alaskan Cruise Qualification September 1, 2017 to March 31, 2018

Associate Name:

Leadership Level:

August Bonus	September	October	November	December	January	February	March	Total
Grand Total								Pts

Require Associates

Require Associates/Customers

Additional

1	6	11	17
2	7	12	18
3	8	13	19
4	9	14	20
5	10	15	21
		16	22
			23