



IN HOME OPPORTUNITY MEETING



October 26, 2017

INCOME DISCLAIMER

The income opportunity information on this call represents only one way to earn income through the Mannatech business opportunity. All commissions, bonuses, and incentive awards are earned through the sale of Mannatech products. Actual earnings depend on your individual efforts and skill, the customer base available to you and the time devoted to your business. These factors differ from Associate to Associate. For more information on the business opportunity, please contact the person that referred you to this call or visit www.mannatech.com to review Mannatech's Career and Compensation Plan and its income disclosure statement.

Building a business takes time and a lot of hard work. All commissions and bonuses are earned through the sale of Mannatech products. Mannatech does not guarantee the amount of income or incentive rewards, if any, that an Associate participating in the Mannatech business will generate. As with any business, each Associate's business results may vary and will be based on, among other factors, the Associate's effort and skill, the customer base available to him or her, and the time devoted to the business.

The background of the slide features a teal gradient. In the upper half, there are faint, light-blue silhouettes of a group of people with their arms raised in celebration. On the right side, there is a large, white, stylized letter 'M' logo. A horizontal orange bar with a slight gradient is positioned below the main title.

IN HOME OPPORTUNITY MEETING

October 26, 2017

OBJECTIVE

- To Share Mannatech Business Opportunity to 6-10 People in One Setting in One Hour
- To Support “RANK UP” Through the Comp Plan

WHO'S INVOLVED

- Associate Working to “RANK UP”
- Upline Leader

ASSOCIATE RESPONSIBILITIES

- Minimum Six (6) Guests in Attendance
- Products to Sample (i.e., GinMAX™ Gi-ProBalance™ GlycoCafe™ TruPLENISH™)
- Info Pack — *Earn What You Want, When You Want*, Jar of Ambrotose® (Optional), M5M Brochure, Value Bundles Listing, Comp Plan Overview, Associate Application, Current Incentive.
- Pens
- Name Badges
- 3 x 5 Cards
- Sharpie

ASSOCIATE RESPONSIBILITIES

Earn What You Want, When You Want It!

ASK YOURSELF:

How much extra money a month would make a difference in your life?

Tough Questions

- What happens if I lose my job?
- What happens if I don't have a paycheck?
- What's my backup if all my money is used in an emergency?

The Reality

When the mail of tomorrow has LESS THAN \$1,000 in it, you're not just broke, you're **LIVING ON THE STREET!**

More we owe ourselves away from **LIVING ON THE STREET!**

Overage each household with a credit card can cost more than **\$1,000 IN CREDIT CARD DEBT!**

It's No Longer Just About Finding That Next Job.

It's about finding the right path for you! One that gives you the opportunity to make a difference and provide you the freedom to earn what you want, when you want it!

Are you ready to take control of your future?



CHANGE YOUR WORLD
AND THE WORLD
AT THE SAME TIME.

Purchase products today and give children the nutrients they need!



The Truth

- According to the World Health Organization and UNICEF, roughly 100 million children in developing countries are underweight and over 150 million are malnourished.¹
- Undernutrition can hinder brain development, reduce intellectual capacity and stunt growth.²



The Hope

- Our product helps to combat this crisis.
- Whenever anyone buys or sells a product, it triggers a donation.



The Movement

In order to help battle a lack of proper nutrition, we developed a nutrient-rich product that bolsters the nutritious value of food. It's packed full of vitamins and minerals that children need to help protect against nutritional deficiencies.

Our Goal

To see 5 million children in need receive proper nutrition through our products.

Our Mission

To help fight global malnutrition by nourishing the world with our real-food supplements.

For More Information, Contact:



For Additional Information, Visit
www.m5mfoundation.org

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MANNATECH







¹ Global health Observatory, WHO, 2012; www.unicef.org/statistics
² www.livestrong.com via World Health Organization

ASSOCIATE RESPONSIBILITIES



U.S. VALUE BUNDLE PRICE LIST

Each of these Value Bundles offer a complete selection of our leading products at an amazing price. It's never been easier to get started with Mannatech. And now, with our convenient, exclusive Value Bundles, you can save even more.







VALUE BUNDLES				
Item No.	Description	Suggested Retail Price	Associate/ Preferred Customer Price	Point Volume
60601	TrueHealth 30-Day System Value Bundle Mannatech's TrueHealth 30-Day Fat-Loss System combines beneficial, whole foods with naturally sourced supplements and exercise to help support your body's natural ability to reduce harmful toxins, encourage fat loss and to help you take back your life. This bundle provides you with all of the tools you need to shape a New You. This bundle includes: <ul style="list-style-type: none"> • 4 TruePLENISH® Shakes • TrueHARVEY® capsules • TruePURE® slimsticks • Mannatech Shaker Bottle • Mannatech Tape Measure • TrueHealth Guide 	\$355.91	\$249.99	250
61301	TrueHealth Maintenance Value Bundle Mannatech's TrueHealth Maintenance Bundle was designed to help you continue your transformation after the 30-day program. This bundle includes: <ul style="list-style-type: none"> • 2 TruePLENISH® Shakes • TrueHARVEY® capsules • TruePURE® slimsticks 	\$218.96	\$169.99	170
63001	Uth Skincare System Value Bundle Introducing the perfection of science and nature with a holistic approach to healthy, youthful-looking skin. The Uth Skincare System works together to rejuvenate your skin, using the finest botanical ingredients. This bundle provides all the tools needed to introduce and share the exciting benefits of the Uth Skincare System. This bundle includes: <ul style="list-style-type: none"> • 1 Uth Facial Cleanser • 1 Uth Skin Rejuvenation Creme • 1 Uth Moisturizer • 1 Enprizone® • 1 RHA with Ambrotose® • Uth System Brochure 	\$287.91	\$189.99	190
56901	Ambrotose Complex and OSP Value Bundle Begin your Mannatech journey with our top-selling, breakthrough products, forming the centerpiece of our integrative health category. These popular products address the mind, body and spirit to give you better overall health—at the best price. This bundle includes: <ul style="list-style-type: none"> • 1 Ambrotose Complex® (100 g) • 1 box of Optimal Support Packets 	\$278.98	\$189.99	190
57001	Advanced Ambrotose and OSP Value Bundle Begin your Mannatech journey with our top-selling, breakthrough products, forming the centerpiece of our integrative health approach. With Advanced Ambrotose as a veggie-friendly option, this bundle is perfect for everyone—at the best price. This bundle includes: <ul style="list-style-type: none"> • 1 Advanced Ambrotose® (120 g) • 1 box of Optimal Support Packets 	\$293.98	\$189.99	190
63201	Healthy Energy Value Bundle Your day just met its match. With the most complete coffee in the world to energize your mornings, and our revolutionary dual-layer ginseng to keep you going, this bundle features what you need to tackle the day—or week. This bundle includes: <ul style="list-style-type: none"> • 2 bottles of GinsengMax™ (120 tablets) • 2 boxes of GlycoCate™ (30 slimsticks each) 	\$199.96	\$149.99	150

Pricing effective as of July 1, 2017.



U.S. VALUE BUNDLE PRICE LIST

Each of these Value Bundles offer a complete selection of our leading products at an amazing price. It's never been easier to get started with Mannatech. And now, with our convenient, exclusive Value Bundles, you can save even more.

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Pricing effective as of July 1, 2017.



ASSOCIATE RESPONSIBILITIES



All bonuses and commissions are paid from product sales.

LEADERSHIP RANKS AND QUALIFICATIONS

Rank	ED	SED	GED	PD	BPD	SPD	GPD	PPD	1*PPD	2*PPD	3*PPD	4*PPD	CP
PPV	150	150	150	150	150	150	150	150	150	150	150	150	150
DPV	6,000	10,000	20,000	40,000	80,000	160,000	240,000	320,000	640,000	1,250,000	2,500,000	5,000,000	10,000,000
*Max Leg DPV	3,600	7,000	14,000	28,000	56,000	112,000	168,000	224,000	448,000	875,000	1,750,000	3,500,000	7,000,000
Minimum Number of Active Legs	2	2	3	3	3	3	3	4	4	4	4	4	5
**Leader Leg Points			0.5	1	1.5	2	2.5	3	3	3	3	3	3
Minimum Structure Required					1 pt	2 GED or above with 2 pts	3 GED or above with 3 pts	4 GED or above with 4 pts	4 PD or above with 6 pts	4 PD or above with 8 pts	4 PD or above with 10 pts	4 PD or above with 12 pts	5 PD or above with 15 pts

continued below

RANKS

SA—Silver Associate
GA—Gold Associate
D—Director
SD—Silver Director
GD—Gold Director
ED—Executive Director
SED—Silver Executive Director
GED—Gold Executive Director
PD—Presidential Director
BPD—Bronze Presidential Director
SPD—Silver Presidential Director
GPD—Gold Presidential Director
PPD—Platinum Presidential Director
1*PPD—1-Star Platinum Presidential Director
2*PPD—2-Star Platinum Presidential Director
3*PPD—3-Star Platinum Presidential Director
4*PPD—4-Star Platinum Presidential Director
CP—Crown Platinum Ambassador (CP)

Glossary of Terms

Active Leg: Any leg where an Associate has maintained at least 100 PPV in a qualification period.
AQ: AutoShip Qualified.
PV: Points assigned to each product.
PPV: Your personal volume and customer purchases.
DPV: Your PPV plus Downline Volume.
Enroller: The Associate who actively works with a customer to introduce them to Mannatech products. The Enroller and the Sponsor may be the same person, or the Enroller may place the new Associate under a different Sponsor in their sales organization.
* Max Leg [SA-ED] 60%: No more than 60% of the total required volume can come from any one leg.
* Max Leg [SED-CP] 70%: No more than 70% of the total required volume can come from any one leg.
**Points earned for the highest leadership rank in a leg that upline leaders can use towards their minimum structure requirements to achieve BDP and above.



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6 WAYS TO EARN

- Customer Bonuses:** Power Seller Bonus and AutoShip Qualified (AQ) Bonus.
- First Order Bonus:** 15% paid to the Enroller for the first product Value Bundle purchased within 30 days of enrollment date.
- Mentor Bonus:** Pays monthly when you help your enrolled Associates reach new Leadership Ranks.
Gold Associate = \$30; Director = \$40; Silver Director = \$50; Gold Director = \$75; Executive Director (and above) = \$100.
- Uni-Level/Infinity Bonus:** Uni-Level pays a percentage of your CV at each leadership level, 7 levels deep. Infinity begins paying a percentage on the levels deeper than 7.
- Leader Check Match[†]:** Pays Silver Executive Directors and above a percentage of their Leaders' Uni-Level/Infinity income.
- Global Pool Bonus[†]:** Earn shares that represent 1% of Mannatech's product purchases globally.

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	SA	GA	D	SD	GD	ED	SED	GED	PD	BPD	SPD	GPD	PPD	1*PPD and above	† Presidential Bonuses— Presidential Ambassador Program
Level 1	3%	4%	5%	6%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	
Level 2		2%	3%	4%	6%	8%	8%	8%	8%	8%	8%	8%	8%	8%	
Level 3			2%	4%	6%	8%	8%	8%	8%	8%	8%	8%	8%	8%	
Level 4				3%	4%	6%	6%	6%	6%	6%	6%	6%	6%	6%	
Level 5						5%	5%	6%	6%	6%	6%	6%	6%	6%	
Level 6							4%	4%	5%	6%	6%	6%	6%	6%	
Level 7									4%	6%	6%	6%	6%	6%	
† Big Leg Infinity Bonus (with Cap)						1%	1%	1%	1%	1%	1%	1%	1%	1%	
† Side Volume Infinity Bonus (with Cap)						\$200	\$400	\$600	\$800	\$1,000					
											1%	1%	1%	1%	
											\$2,500	\$5,000	\$10,000	NO CAP	

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	SED 10K	GED 20K	PD 40K	BPD 80K	SPD 160K	GPD 240K	PPD 320K	1*PPD 640K	2*PPD 1.25M	3*PPD 2.5M	4*PPD 5M	CP 10M
Cap per Downline Leader	\$250	\$500	\$750	\$1,000	\$1,500	\$2,000	\$2,500	\$3,000	\$3,500	\$4,000	\$5,000	\$10,000
Gen 1	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Gen 2		20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Gen 3			10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Gen 4				10%	10%	10%	10%	10%	10%	10%	10%	10%
Gen 5					2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Gen 6						2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%

6

Leadership Rank	Shares
Silver PD	1
Gold PD	1.5
Platinum PD	2
1*Platinum	2.5
2*Platinum	3
3*Platinum	3.5
4*Platinum	4
Crown Platinum Ambassador	5

Note: For detailed information, refer to the Compensation Plan.



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ASSOCIATE RESPONSIBILITIES



INITIAL ALL SELECTIONS BELOW

FOR OFFICE USE ONLY/
ACCOUNT NUMBER

U.S. APPLICATION FORM

1 Join the Mannatech Family

☐ Associate Fee \$49.99
(Includes a welcome kit and online business tools)

2 Choose a Value Bundle

☐ Bundle Description Code Price
INIT.

Refer to the Value Bundle list and order only one.

3 I Want Additional Product(s)

☐ Ship Additional Product(s) with My Value Bundle
INIT.

Item No.	Product Description	Price	Qty	Total

4 Yes, I Want Automatic Order!

Please bill and ship my Automatic Order (AO) beginning: ☐ MONTH ☐ DAY

☐ Place my Value Bundle as my AO
(shown above in number 2)
INIT.
☐ Add my additional product(s) to my AO
(shown above in number 3)
INIT.
☐ Add the product(s) below to my AO
INIT.

Item No.	Product Description	Price	Qty	Total

All Automatic Orders are charged and shipped monthly. Credit card and check withdrawal only.

I understand that the Associate Automatic Order is optional and will continue until the Mannatech Corporate office receives either my written or verbal notification (by calling (800) 281-4469) requesting cancellation.

☒ SIGNATURE OF APPLICANT DATE

Associate Information

TAX I.D. NUMBER ☐ SSN ☐ TRUST TAX ID
☐ FED. ID ☐ BENEFICIARY TAX ID (IF TRUST TAX ID NOT AVAILABLE)

FIRST NAME LAST NAME

COUNTRY

BUSINESS NAME: ☐ SOLE PROPRIETORSHIP ☐ PARTNERSHIP ☐ CORPORATION ☐ TRUST
PLEASE NOTE: An application submitted as a business entity must be accompanied with either the Disclosure of Partnership Form (1806401), the Disclosure of Corporate Members Form (1806401) or the Disclosure of Trust Members Form (1806401).

LANGUAGE PREFERENCE: ☐ ENGLISH ☐ CHINESE ☐ SPANISH ☐ FRENCH

STREET ADDRESS (USE THIS LINE AND THE LINE BELOW IF MORE SPACE IS NEEDED)

STREET ADDRESS CONTINUED (IF NECESSARY)

CITY

STATE ZIP

DAY TELEPHONE FAX

EVENING TELEPHONE

E-MAIL ADDRESS (PLEASE PRINT)

Shipping Address (if different from mailing address above.)

STREET ADDRESS (USE THIS LINE AND THE LINE BELOW IF MORE SPACE IS NEEDED)

STREET ADDRESS CONTINUED (IF NECESSARY)

CITY

STATE ZIP

Sponsor Information

MUST BE FILLED OUT PRIOR TO SUBMISSION TO MANNATECH.

☐ ACCOUNT NUMBER OR ☐ INT'L APPLICATION I.D. NUMBER
☐ U.S. SSN OR FED. ID. NUMBER OR ☐ SIN OR BUSINESS NUMBER

FIRST NAME LAST NAME

COUNTRY

Enroller Information

The Enroller and Sponsor may be the same person, or the Enroller may place the new Associate under another Sponsor in his/her sales organization.

☐ ACCOUNT NUMBER OR ☐ INT'L APPLICATION I.D. NUMBER
☐ U.S. SSN OR FED. ID. NUMBER OR ☐ SIN OR BUSINESS NUMBER

FIRST NAME LAST NAME

COUNTRY

TELEPHONE ☐ DAYTIME ☐ EVENING

Authorization and Payment Information

NOTE: For your protection, Mannatech reserves the right to hold credit card orders for address verification. Declined credit card orders will be held for authorization for 28 business days. If we are unable to obtain an authorization we will cancel the order.

☐ CASH ☐ MONEY ORDER ☐ CHECK NO. _____
☐ VISA* ☐ MASTERCARD* ☐ DISCOVER* ☐ AMERICAN EXPRESS*

If a checking account is used to debit the Automatic Order payment, the applicant must complete the Direct Debit Form (Mannatech Online Document 1801701) and mail with the Application.

CREDIT CARD NUMBER

NOTE: The security code will be required when purchasing online or when calling Customer Service. EXP. DATE

☒ ACCOUNT HOLDER SIGNATURE DATE

ACCOUNT HOLDER NAME PRINTED




ACCOUNT HOLDER BILLING ADDRESS

I authorize Mannatech, Incorporated to charge the above named account for the Associate Fee and Value Bundle (if selected). I understand that Mannatech Incorporated will apply applicable taxes on shipping and handling charges to my order. If Auto Order (AO) is selected, I authorize Mannatech, Incorporated to charge/ship for this product monthly. Cancellation must be submitted at least five (5) business days prior to the Automatic Order generation date. I understand that all financial transactions are in U.S. dollars. My signature below indicates that I have carefully read and understand the Terms and Conditions and the Policies and Procedures, that I have included Payment Authorization for all options that I have initiated and that I am willing to accept the terms and conditions herein. As an Independent Associate, I understand that I have the right to cancel at any time, for any reason. Cancellation must be submitted in writing to the company at its principal place of business. This Agreement is not effective until accepted by Mannatech Incorporated at its principal place of business.

I HEREBY ATTEST THAT I AM 18 YEARS OF AGE OR OLDER AND HAVE THE LEGAL CAPACITY TO ENTER INTO BINDING AGREEMENTS. IF UNDER 18, THE APPLICANT'S PARENT MUST SIGN THIS APPLICATION AND COMPLETE/SUBMIT THE MINOR CONSENT FORM.

☒ SIGNATURE DATE

ASSOCIATE RESPONSIBILITIES



EMBARK ON THE ADVENTURE OF A LIFETIME!



How would you like to experience beautiful blue glaciers, bask in a hot tub while cruising the ocean and even watch whales from your stateroom? All of this and more can become a reality with Mannatech's Alaskan Cruise Incentive!

You can also experience:

- Flying in a seaplane while admiring the glorious expanse of nature below you.
- Witnessing bears, seals and dolphins in their natural habitat.
- Lounging in a passenger train that crosses the majestic mountains of Alaska as you snack on gourmet foods and sip sensational wines.
- Zip lining or hiking through the most beautiful areas on Earth while experiencing crystal clear waterfalls and lush, verdant forests in the company of top leaders.

ALL ABOARD THE *EXPLORER OF THE SEA*, ALASKA'S CRUISE LINER THAT LEAVES PORT ON JUNE 8, 2018.

The Incentive starts Sept. 1, 2017 and ends on March 31, 2018. Get your team together now to develop strategies and set your goals. Your passion and hard work can get you to Alaska for the adventure of a lifetime!



The Alaskan Cruise Incentive qualification criteria is based on points. An Associate who earns the required points and meets all of the other requirements will qualify to attend the 2017–2018 Alaskan Cruise Incentive. The more points you earn, the bigger the Alaskan Cruise Incentive package you will receive. See tiered point levels below for more details.

Trip prizes/point requirements: Whether you are a seasoned Associate or new to Mannatech, there are prizes for everyone. Make it a trip for you and that special someone or bring your entire family. You decide and design the cruise package for you.

Points and prizes:

- **45,000 Points** = A cruise for four/accommodations/meals as per the cruise ship package. This also includes a \$2000 travel allowance and \$1000 ship credit.
- **30,000 Points** = A cruise for two/accommodations/meals as per the cruise ship package for two. This also includes a \$1000 travel allowance and \$1000 ship credit.
- **25,000 Points** = A cruise for two/accommodations/meals as per the cruise ship package for two. This also includes a \$1000 travel allowance and \$500 ship credit.
- **20,000 Points** = A cruise for two/accommodations/meals as per the cruise ship package for two. This also includes a \$1000 travel allowance.
- **16,000 Points** = A cruise for two/accommodations/meals as per the cruise ship package for two. This also includes a \$500 travel allowance.
- **12,000 Points** = A cruise for two/accommodations/meals as per the cruise ship package for two.

Associates must meet or exceed the required point minimums to earn the Alaskan Cruise Incentive

Here's how you earn points while you grow your business.

Enrollments: Associates must have a minimum of sixteen (16) new personal enrollments. Ten (10) of the enrollments must be new Associates and the remaining six (6) can be new customer or New Associate enrollments. Additional new Associates and new customer volume above the minimum requirements count the same as below.

All new Associate and new customer enrollments must be for Canada or the United States and must ship to addresses in Canada or the United States.

New Associate Enrollments: (Sept. 1, 2017–March 31, 2018)

- 1 point will be awarded to the enroller for each PV earned on products purchased by the new Associate during the qualification period. (1 PV = 1 cruise qualification point. 100 PV = 100 cruise qualification points).
- The new Associate enrollee must personally purchase a new product order within the first 30 days of their enrollment for the order to count as one of the 10 required Associate enrollment for the enroller.
- An Associate enrollment registration (\$49.99) must be ordered by the enrollee to be considered a new Associate enrollment. However, the enrollment registration does not count toward the required point.
- Remember double enroller new Associate points earned in August count toward the incentive for August only. For example: If an enroller signed up a new Associate in August with a \$250 pack, the enroller would receive 500 points in August. Please note that products purchased by the new enrollee only count in August. Subsequent orders during the promotion period do not count toward the incentive.

New Customer Orders: (Sept. 1, 2017–March 31, 2018)

- 1 point will be awarded to the enroller for each PV earned on products purchased by the new customer during the enrollment period. (1PV = 1 cruise qualification point. 100 PV = 100 cruise qualification point)

*To be considered a new enrollment the enrollee could not have an active Mannatech Associate/Customer account any time after March 1, 2017.

Bonus:

- Presidential Platinum Directors or higher who maintain their leadership level for seven (7) months automatically qualify for the 2017 Alaskan Cruise Incentive at the 30,000 point level.
- The top 40-point earners will receive an upgraded room view with a balcony.

For a listing of the complete rules, please go to:
library.mannatech.com/9516s



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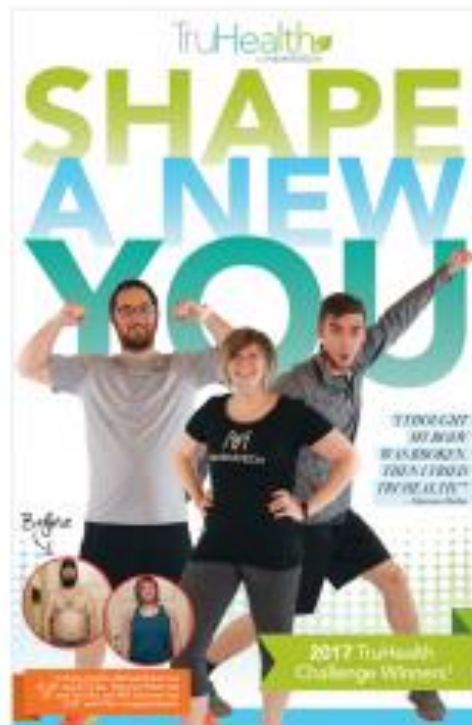
LEADER RESPONSIBILITY

Say Yes Paperwork:

- *Shape a New You*
- *10 Reasons Mannatech Makes Sense / Who is Mannatech*
- Ambrotose® Card
- *Mannatech: The Glyconutrition Innovator and Leader*
- *Glyconutrition at a Glance*
- Uth Skin Care System
- Sample Flyer: *Your Transformation Starts Now*

Say Yes Gift Mini Kit: Sample of TruPLENISH™, GI-ProBalance™, Shake Satche, GlycoCafe™, GinMAX™, OSP

LEADER RESPONSIBILITY



Who Is Mannatech?
Pioneers of Glyconutrition technology, Mannatech develops innovative products that transform lives, providing an unprecedented level of natural wellness, freedom and purpose.

For more info please contact



Ambrotose®: The Flagship of Glyconutrition

- Core Glyconutrient product.
- Disciplined, rigorous scientific protocol.
- Innovative product technologies.
- Tamed and certified by NSF International (Independent 3rd party).
- Conforms to federally established cGMPs (Current Good Manufacturing Practices).
- 180-Day, 100% satisfaction guarantee.



For more info please contact



NATURAL, YOUTHFUL, RADIANT

The Uth skincare system features a patented microsphere delivery method that nourishes the skin with nutrient-rich ingredients and optimizes the natural production of skin cells with powerful, naturally sourced Glyconutrients.



FOR MORE INFO PLEASE CONTACT

Uth™ SKINCARE SYSTEM

3 STEPS TO NATURALLY BEAUTIFUL SKIN



LEADER RESPONSIBILITY

GLYCONUTRITION AT A GLANCE



MANNATECH – THE WORLD LEADER IN GLYCONUTRITION

Glyconutrients are derived from plants and are specialized ingredients that provide targeted benefits for your cells. There are 10 types of sugars in your body that act as your cells' last and best line of defense. It takes the time to administer. That's why it's important to include Mannatech's Glyconutrition products.

Mannatech's Glyconutrition products are the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.

- The premier and innovator of glyconutrition. Glyconutrition (Mannatech).
- The leader in developing and producing healthy, weight loss, skin care, and more.
- The exclusive and exclusive Glyconutrition product – Mannatech® products.
- Glyconutrition (Mannatech) and Glyconutrition.
- Glyconutrition (Mannatech) and Glyconutrition.

HIGHEST QUALITY

- Mannatech's Glyconutrition products are the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.
- The premier and innovator of glyconutrition. Glyconutrition (Mannatech).
- The leader in developing and producing healthy, weight loss, skin care, and more.
- The exclusive and exclusive Glyconutrition product – Mannatech® products.
- Glyconutrition (Mannatech) and Glyconutrition.
- Glyconutrition (Mannatech) and Glyconutrition.

GLYCONUTRITION OFFERS UNIQUE HEALTH BENEFITS

- It promotes your cells' ability to protect, repair and rebuild through optimal communication.
- It helps support your immune system, digestive and circulatory functions along with an improved metabolism.
- It promotes of healthy blood circulation and the overall state of blood flow in your body.
- Journal of Nutrition
- Nutrition Research
- Nutrition Research
- Nutrition Research
- Nutrition Research
- Nutrition Research



AWARDS AND RECOGNITION

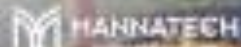
2011 European Journal of Clinical Nutrition (Mannatech) product improves the overall glyconutrition status of healthy adults.

2012 Glyconutrition products are the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.

2013 Glyconutrition (Mannatech) is the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.

2014 Glyconutrition (Mannatech) is the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.

2015 Glyconutrition (Mannatech) is the most powerful in the industry, featuring that in each of our products, which help to support and optimize cellular communication so your cells can do the things they were created to do.



Mannatech: The Glyconutrition Innovator and Leader

- Category leader in Glyconutrition
- 100+ global patents
- Decades of experience in the industry
- Tested and verified by 100+ international independent labs
- Advanced product technology
- Certified to industry standards (GMP, ISO, HACCP, etc.)
- 100%+ quality guarantee

For more info please contact:



MANNATECH
POWERED BY GLYCONUTRITION



SETTING

In “RANK UP” Associate’s home because that is the comfort place of the Associate’s guests.

Around Kitchen Table or Living Area
(If not a table, lap boards and clipboards are handy)

STEPS

1. Reach out to “RANK UP” Associate and invite to host a “RANK UP” Training Meeting with Six Prospects
2. Set Date – 24 to 48 Hours Optimal (No More than 72 Hours)
3. Review Responsibilities and Expectations
4. Provide Phone Script
5. 24-Hour Check In
6. Create List Together (Who, Why, etc.)

INVITE SCRIPT

Hi _____, how are you? (Small talk)

I wanted to see what you were doing _____ (Wednesday evening) for about an hour? (If nothing....proceed with script)

Great because the reason I am calling is I have accepted a promotion with my MANNATECH business and one of my coaches is coming over to do some training with me _____ (Wednesday night at 7:00) and I need your help. As part of my training for this promotion I agreed to get 6 people to come over to hear about what I am doing and to sample numerous Mannatech Products. It will only last an hour, I promise. It would also mean a lot to me if you could attend then share your opinion. _____ (Insert name) I feel you have a great business sense and I would love your feedback and opinion. Could you do that for me? So, I can count on you to be there it would mean a lot to me?

(If they say no, ask them if they would be willing to meet with you one on one. Reiterate that you would love their opinion and the practice would be great for you.)

EVENT FLOW

Welcome everyone and thank them for supporting the Associate and her promotion.

Introductions: Have each guest introduce themselves, how they know the Associate and why they came (give them permission to say, “for the free box of Mannatech Products”, they were begged, curious about the opportunity, etc....) and what would they do with an extra \$500-\$1000 a month.

Giving them permission relaxes the guest even more and opens their mind to what you are saying. They don't feel like they have to hide anything, the comfortable environment opens them up to listening better and trusting you and us as a company.

Give them the free product for attending.

EVENT FLOW

Say:

I am going to show you an 8-minute overview video and the company that _____ (Name of RANK UP Associate) partnered with. At the end of the video I would like for you to share with me what in the video resonated with you the most.

Share the 8 minute Mannatech Opportunity Video (insert video)

EVENT FLOW

Have guest share what resonated with them and time that to their what I would do with \$500-\$1000.

(Example: What resonated with me the most was people saying that they did not have enough money to do the small things.)

Respond: *So would that \$500-\$1000 a month help you to feel like you could take that vacation and have some of the things you dreamed of?*

EVENT FLOW

Share, very briefly, your story and how excited you are about helping Associates grow their business.

Then share “Why MANNATECH INFORMATION PACK” (*Earn What You Want When You Want, Glyconutrition at a Glance*, M5M flyer, Comp Plan Overview, Value Bundles, Associate Sign-up Sheet [front page only – unless wifi is not available]).

EVENT FLOW

Answer 6 Most Frequently Asked Questions (Refer to some of the needs/wants desires to make it more personal.)

1. How much money can I make (include iPad Incentive and Alaska Cruise brochure)
2. How much time does it take
3. Who is going to train me
4. Is their career advancement opportunities
5. What does it cost
6. How do I get started
7. All while making the world a better place

EVENT FLOW

What Makes Mannatech the Best?

- *We are the science company*
- *The average customer stays on our product 9+ years*
- *We are the founders of Glyconutrition*
- *Best aloe available on the planet*
- *Solid foundation—debt free*

EVENT FLOW

Invite the guest to become part of the business using the 1,2,3.

1. Become an Associate:

- Order the \$49.99 Welcome Kit (start-up fee)
- Select products you want to start using at a discount
- Set up an optional Auto-Order
- Earn money on product orders
- Earn Loyalty Points for future orders
- Qualify for incentives like dream vacations, electronics, etc...

EVENT FLOW

2. Become a Preferred Customer:

- Enjoy the same product discounts as Associate
- Earn Loyalty Points
- Buy products, but not earn any money
- Refer others to your Associate product purchase

3. Become a Referral:

- Tell others about Mannatech
- Let someone else earn money from your work

EVENT FLOW

Show Form and Give Website to Register

Who is ready? Please write 1,2,or 3 on your 3x5 card with your name phone number and email.

EVENT FLOW

If no one “volunteers, or starts filling out the form, goes to the website”, excuse yourself to get a drink of water and say you will be right back and want to get their opinion.

Say something like, *“I am going to grab a drink of water while you all take a look at the handouts and then I would love to come back and get each of your opinions about what you heard this last 30 minutes or so, and what appealed to you the most”*.

They may need some space and gives them the freedom to talk amongst themselves and not feel someone is looking over their shoulder.

EVENT FLOW

When someone starts to fill out paperwork:

1. Immediately Congratulate
2. Give “Say Yes Now” Gift
3. Move Them to an Electronic Device if not Already on One
4. Help Them Pick Their Bundle

EVENT FLOW

Continue with training if they would like to stay, or set up a meeting in the next 24 hours using the First 48-hour worksheet.

RESOURCES

Library.Mannatech.Com Resources

Compensation Plan Overview

<https://mannatech2.s3.amazonaws.com/mtlibrary/32762150716448.pdf>

Associate Application

<https://mannatech2.s3.amazonaws.com/mtlibrary/21679402597100.pdf>

M5M Brochure

<https://mannatech2.s3.amazonaws.com/mtlibrary/141269479840916.pdf>

US Value Bundle Price List

<https://mannatech2.s3.amazonaws.com/mtlibrary/24677570176847.pdf>

Alaska Cruise Incentive Flier

<https://mannatech2.s3.amazonaws.com/mtlibrary/99184020611698.pdf>

RESOURCES

Mannatechtools.com Resources

TruHealth Resealable Bags

<http://mannatechtools.secureshopcart.com/index.php/tools/truhealth-resealable-bags.html>

TruHealth Shape a New You Brochure

<http://mannatechtools.secureshopcart.com/index.php/tools/tru-health-shape-a-new-you-brochure.html>

Earn What You Want, When You Want Tear Pad

<http://mannatechtools.secureshopcart.com/index.php/tools/earn-what-you-want-when-you-want.html>

Glyconutrition at a Glance Tear Pad

<http://mannatechtools.secureshopcart.com/index.php/tools/glyconutrition-at-a-glance-tear-off-pad-50-pk.html>

Uth Pique Interest Card

<http://mannatechtools.secureshopcart.com/index.php/tools/uth-pique-interest-card.html>

Ambrotose Pique Interest Card

<http://mannatechtools.secureshopcart.com/index.php/tools/ambrotose-pique-interest-card.html>

Top 10 Reasons to Choose Mannatech Pique Interest Card

<http://mannatechtools.secureshopcart.com/index.php/tools/top-10-reasons-to-choose-mannatech-pique-interest-card.html>

Glyconutrition Pique Interest Card

<http://mannatechtools.secureshopcart.com/index.php/tools/glyconutrition-pique-interest-card.html>

Your Transformation Starts Now Brochure

<http://mannatechtools.secureshopcart.com/index.php/tools/brochure-your-transformation-start-now-25pk.html>

The background of the slide features a teal gradient. In the upper half, there are faint, light-blue silhouettes of a crowd of people with their arms raised in celebration. On the right side, there is a large, white, stylized letter 'M' logo. A horizontal orange bar with a slight gradient is positioned below the main title.

IN HOME OPPORTUNITY MEETING

October 26, 2017